

DIVISION BRIEF

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2021 - 2022 Additional Estimates - Division Brief – February 2022
SB22-000088

Issue: DB | Education Agents' Remuneration and Transfers
Contact: s 22

Key Points

Education agents

- Education agents play an important role in Australia's international education sector and were involved in approximately 74 per cent of enrolments in 2021.
- The 3 per cent drop in agent use relative to 2020 was due to the increased population of onshore enrolments, as a result of travel restrictions.
 - Agent involvement for onshore enrolments is historically around 10 per cent lower than for offshore enrolments.
- In 2021, 91 per cent of enrolments in the ELICOS sector were facilitated by agents, followed by 81 per cent of VET enrolments. Agents facilitated 64 per cent of the enrolments in the Higher Education sector.

Sector	2020	2021
Higher Education	69%	64%
VET	80%	81%
Schools	74%	76%
ELICOS	92%	91%
Non-Award [^]	77%	79%
Total	77%	74%

[^]Non-Award courses include exchange programs and study abroad.

Ranking for enrolments 2020	Country	% student enrolments facilitated by and education agent
9	Brazil	91.2
7	Colombia	89.2
8	Thailand	88.4
3	Nepal	84.9
10	South Korea	82.8
6	Philippines	79.3
4	Pakistan	77.1
5	Vietnam	76.4
2	India	71.9
1	China	66.8

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